



Proposal# EST015180

Proposal Date: 2/23/2024

Customer: CENTRAL LAKE PUBLIC SCHOOLS
Project: CENTRAL LAKE PUBLIC SCHOOLS
Work Site: CAMERA'S
 8190 W STATE ST
 CENTRAL LAKE, MI 49622

Prepared By: Amber Weeks
Bill To: CENTRAL LAKE PUBLIC SCHOOLS
 8190 W STATE ST
 CENTRAL LAKE, MI 49622

Dear Central Lake Public Schools,

Knight Watch is pleased to present a formal proposal to furnish and install a Avigilon Enterprise Video System with Unity 8 Enterprise Licenses. Knight Watch has partnered with Top Line Electric as our subcontractor to complete the installation and assist with service, as they are located in Traverse City, Michigan. Our system design includes two new AI NVR Premium Video Servers, and we have calculated the video servers to have 20% growth each with recording set at 10FPS motion recording. New workstations, Montiors, patch panels, racks, and battery backup are to be provided by others. Below, you will find a detailed breakdown of project materials and total project price for your review:

Quantity	Item	Description
1.00	AVI AINVR-PRM-64TB-NA	AI NVR Premium; 64TB; NA
1.00	AVI AINVR-PRM-96TB-NA	AI NVR Premium; 96TB; NA
4.00	CCTV AVI UNITY8-ENT	UNITY8 - Enterprise Edition camera license - Each Intercom
52.00	CCTV AVI UNITY8-ENT	UNITY8 - Enterprise Edition camera license
5.00	AVI 4.0C-H5A-DO1-IR	4.0 MP WDR, LightCatcher, Day/Night, Outdoor Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR,
7.00	AVI 4.0C-H5A-DC1-IR	4.0 MP WDR, LightCatcher, Day/Night, In-Ceiling Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR,
3.00	AVI 4.0C-H5A-D1-IR	4.0 MP WDR, LightCatcher, Day/Night, Indoor Dome, 3.3-9mm f/1.3 P-iris lens, Integrated IR, Next-Gen
9.00	AVI 6.0C-H5DH-DO1-IR	2 X3MP Dual Head Camera Outdoor
1.00	AVI 8.0C-H5A-FE-DO1-IR	8.0 MP, H5A Fisheye Dome Camera,LightCatcher, Day/Night, WDR,Next-Generation Analytics, Integrated I
24.00	AVI 9C-H5A-3MH	H5A Multisensor 9MP Camera Module 3X3MP; WDR; 270 degree max field of view; Lightcatcher; 3.3-5.7MM
3.00	AVI 12C-H5A-4MH	H5A Multisensor 12MP Camera Module 4X3MP, WDR, 360 degree max field of view, Lightcatcher, 3.3-5.7MM
27.00	AVI H5AMH-AD-DOME1	Outdoor surface mount adapter. For use with the Avigilon H5A Multisensor
22.00	AVI H5AMH-AD-PEND1.	Outdoor pendant mount adapter. For use with the Avigilon H5A Multisensor
5.00	AVI H5AMH-DO-COVR1	Dome bubble and cover; for outdoor surface mount or pendant mount; clear. For use with the Avigilon
27.00	AVI H4AMH-AD-IRIL1	Optional IR illuminator ring, up to 30m (100ft), for use with H4AMH-DO-COVR1
5.00	AVI CLPNL-1001	Ceiling panel metal white 2 ft X 2 ft to replace existing ceiling tile for Multi Sensor Domes
20.00	AVI CRNMT-1001	Corner Mount for large pendant wall mount WLMT-1001
27.00	AVI POE60U-1BTE	Gigabit 802.3bt 60 W PoE Injector; Indoor; single port

1.00	AVI POE-INJ2-PLUS-NA	Single port Gigabit 802.3at POE Plus injector
2.00	CAB ATS-PC8L014F-L6	CAT6 - Patch Cable - Blue - 14'
52.00	CAB ATS-PC8L03F-L6	CAT6 - Patch Cable - Blue - 3'
52.00	CAB ATS-PC8L07F-L6	CAT6 - Patch Cable - Blue - 7'
1.00	SUB CONTRACT LABOR	Sub Contract Labor Services
1.00	KIT-KIT PROJECT CCTV	
1.00	KWI CCTV MATERIALS	Installation Materials and Hardware
1.00	FREIGHT	Freight Charges
2.00	KWI SEC HOTEL AND PER DIEM	Hotel and Technician Per Diem for out of town projects - Enter Cost
20.00	SFL ENGINEERING	Engineering
30.00	SFL PROJECT MANAGEMENT	Project Management
24.00	ACL INSTALLATION	Installation
47.00	ACL PROGRAMMING	Programming



Sincerely,

Amber Weeks

Subtotal	\$244,914.32
Tax	\$0.00
Total	\$244,914.32

Acceptance by you as the owner or authorized representative and subsequent approval by our authorized representative will be required to validate this agreement.

Customer Signature: _____

Date: ____/____/____

General Terms and Conditions

Accounting:

Proposals are valid for 30 days

Sales and Use Taxes are not included unless specifically itemized on this proposal

60% mobilization shall be billed and due based upon the payment terms of this proposal

All payments shall be made within 30 days of invoice

Installation to occur during normal business hours: Monday-Friday, excluding holidays unless stated as part of this agreement

Customer Cabling:

Unless specifically stated as part of this agreement customer shall furnish and install all cabling required to complete this project. All cabling shall be run to the termination point of each device. All cabling shall be tested and certified by customer. All cabling shall be labeled at each end based on acceptable naming convention. Any time required by KWI to correct, troubleshoot, repair, label, reprogram software or repair equipment in relation to incorrect cabling or labeling shall be billed to and paid for by customer.

Existing Cabling:

Unless specifically stated as part of this agreement any cabling found to be deficient, inoperable, defective or does not meet the desired performance of the system being installed as part of this proposal shall be replaced with acceptable cable at sole expense of customer. Any time incurred by Knight Watch to troubleshoot, repair, replace, label and or correct deficient cabling or labeling shall be at the sole expense of customer.

Rough In:

Unless specifically stated as part of this agreement all rough in, raceway, penetrations, penetration sealing, back boxes, conduit and/or wire mold shall be provided by others. Costs associated are NOT included in this proposal. All rough in shall meet requirements of local AHJ.

Electrical:

Unless specifically stated as part of this agreement all electrical work and material required for the successful operation of the system in this proposal shall be provided by others. Any costs to troubleshoot, repair, upgrade or change electrical to meet the desired operation of the equipment in this proposal shall be at the sole expense of the customer. Knight Watch accepts no liability for electrical work unless specifically stated in this proposal.

Customer Furnished Network:

All network engineering, hardware, software, firmware, cabling, fiber, wireless and configuration to meet the intended operation of the system shall be the responsibility of the customer unless specifically stated as part of this agreement. KWI shall not incur any expense and customer shall pay Knight Watch for all expenses to repair, configure, troubleshoot or engineer a solution to meet desired operation or performance related to network hardware, software, firmware or configuration.

Customer Furnished Servers, PCs, Tablets and Phones:

All customer furnished computer hardware, software, firmware and operating systems shall meet recommended standards provided by KWI. Minimum recommended standards from manufacturers shall not be acceptable. Any and all expenses incurred by KWI to trouble shoot, replace, repair and or engineer to bring into compliance or to achieve intended system operation shall be billed to and paid by customer. KWI shall not incur any expenses of labor, material or licensing to bring non-compliant hardware, software, firmware or operating systems into compliance.

Third Party Equipment and Controls:

All third-party equipment shall be in good working condition and meet the desired need of customer. All third-party equipment and controls, programming, configuration, commissioning, testing, training and documentation shall be provided by others unless specifically stated as part of this proposal. Knight Watch shall accept no liability for third party equipment and controls. All time required by Knight Watch or Knight Watch representative to troubleshoot, configure, restart, program, engineer and or document third party equipment and or controls is not included in this proposal. Knight Watch shall not provide training for third party equipment unless specifically stated in this proposal.

Interconnection to Fire Alarm:

Fire alarm contractor shall furnish and install all necessary equipment, connections and terminations to the system(s) in this proposal. All work shall be done in accordance of local AHJ. Unless specifically stated in this agreement all cabling and/or equipment required are the responsibility of the customer and fire alarm contractor. Knight Watch accepts no liability for fire alarm system, fire alarm engineering or fire alarm interconnection and or operation. All charges and expenses related to fire

alarm interconnection shall be the sole responsibility of the customer and fire alarm contractor.

Elevator Control and Integration:

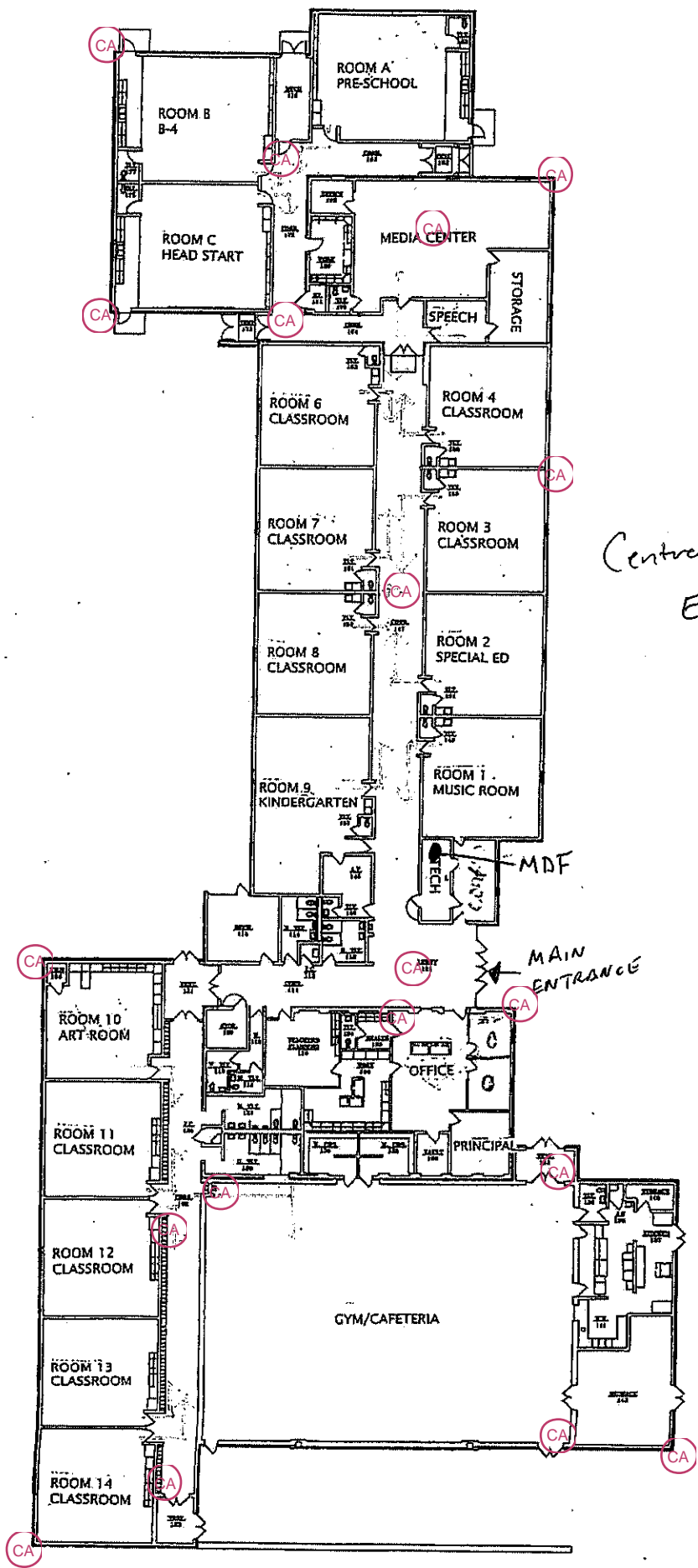
The elevator contractor is responsible for any and all elevator related equipment installation, inputs and or outputs required to complete this project. All costs from elevator contractor are NOT included in this proposal.

Unless specifically stated as part of this agreement the following items are not included:

Lift Rental, tenting, automatic door controls, manufacturer provided HVAC Controls, project phasing, mid project startups, project phasing, renaming or labeling of equipment, re-programming or upgrading of software or firmware. Knight Watch assumes no liability or expense related to third party supplied equipment related to any system Knight Watch or representative of Knight Watch interfaces or connects to.

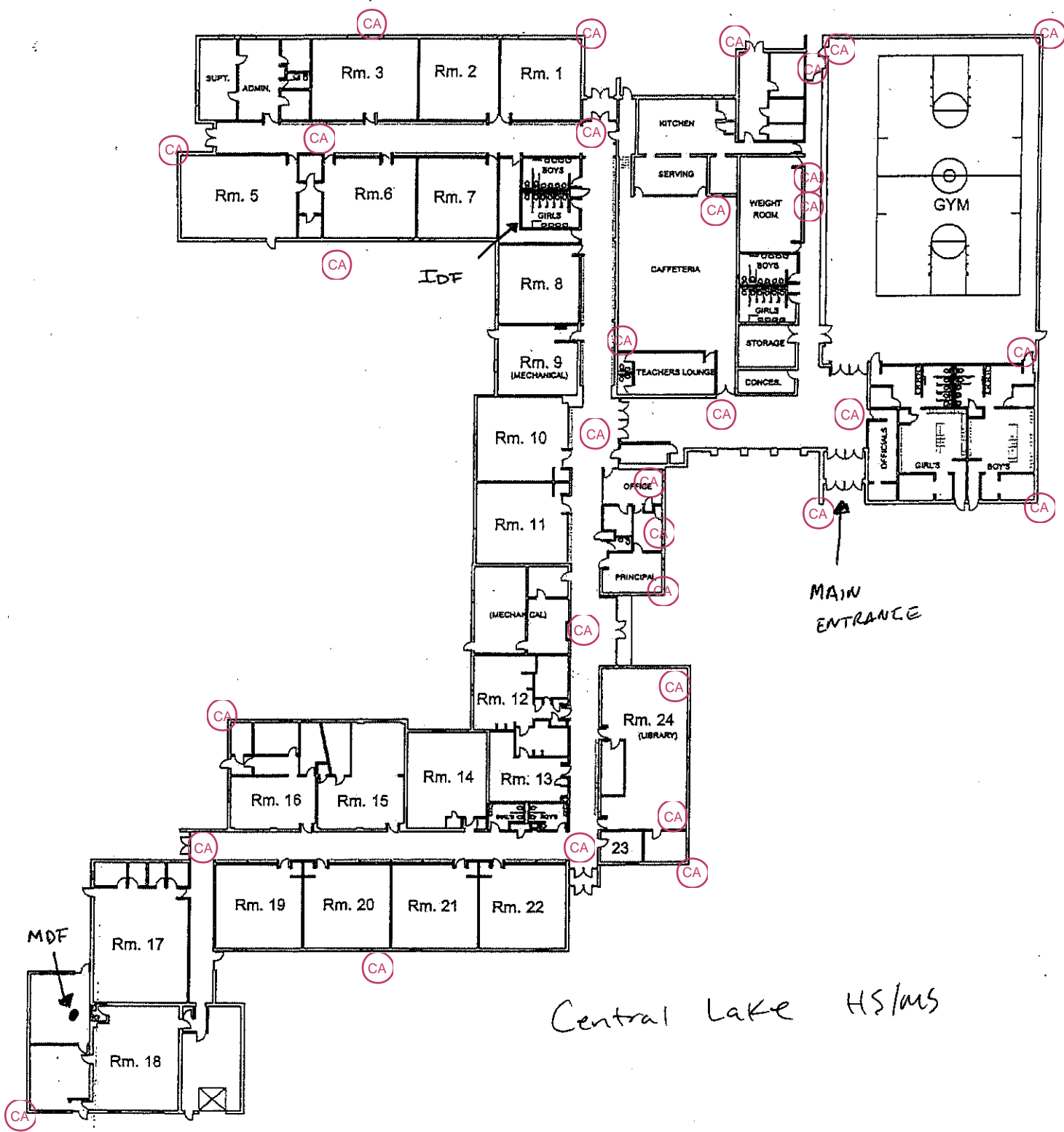
Asbestos:

KWI, its employees, subcontractors and or suppliers are not liable or responsible for asbestos abatement, removal, or any other costs associated with asbestos at the facility. Any costs incurred for asbestos penetrations, sealing, removal, abatement, training, or any other costs shall be the sole responsibility of the building owner. Knight Watch, Inc. its employees, suppliers, or subcontractors assume no liability whatsoever from asbestos found, disturbed, removed, or abated at the facility by KWI, its employees or any other entity or individual. All expenses, fines or fees related to asbestos shall be the sole responsibility of the customer.



Central Lake
ES

CA



Central Lake HS/MS