Central Lake Schools Security

Central Lake Schools

8169 W State Street
Central Lake, MI 49622

Revision: 1
Modified: 3/28/2024

Established in 1857, S.A. Morman & Co. has been a steadfast leader in the industry, providing customers with expert knowledge, superior service and quality craftsmanship. S.A. Morman's electrified security systems provide end-to-end safety, security, and transparency throughout your space. We partner with top-rated manufacturers to supply you with top-of-the-line products for your security needs. We back it with our qualified implementation and service teams to provide you with trust and peace of mind for all of your security needs.

We thank you for the opportunity to submit the following proposal. Should you have any questions please reach out.

Sincerely,

Randy LaCosse

Camera System

Base Price - $140,155.00

-Includes perpetual camera licenses

-Includes (5) years of software maintenance agreement
-Includes (5) years Salient Cloud Services
-After the initial 5 years a reoccurring fee will apply

Building Break Out Pricing

Middle/High School (Includes Server) - $95,325.00
Elementary School -$44,830.00

-Pre-Installtion of AC wiring $19,700
   Includes Wire and Installation Labor

Vape Detectors

Base Price - $18,575.00
- Includes (1) year cloud service

Recurring Investments
- Triton Cloud Subscription - $745.00/Year
   This required license covers the cost of the SMS,
   email, and app notifications, the Triton Cloud
   mobile app and web dashboard, and firmware
   and software updates which improve
   functionality and add new features.

Alternates
-IPVideo Halo Senors - Add $7,030.00
   In lieu of Triton sensors, provide Halo
   sensors. This would also increase the
   recurring cloud cost from $745/year to
   $1,900 per year.

Server (On Prem)

-Includes server to support both Middle High and Elementary School cameras.
-Server includes 5 year basic warranty including warranty on hard drives

1   **Salient Systems PX584T5B**

PowerPlatinum includes: Single Intel Xeon CPU; 96GB RAM;
Server 2019 Std Emb 24 Core;Warranty:5 year Basic: Keyboard &
mouse included, OS Drive RAID 1; Video Storage RAID 5; rev:001

Elementary School Cameras (On Prem)

- Includes supply and install of all cabling, cameras, mounts, etc. to provide complete camera system.
- Includes full configuration, programming and training of camera software.
- Includes supply and installation of network switches to support camera system.
- Includes perpetual software license for all cameras provided.
- Includes (5) years of software maintenance to ensure all updates are available.
- Includes (5) years of Salient cloud services to allow for easy remote access.

8   **Hanwha Techwin ANV-L7082R**

4MP IR Indoor/Outdoor Vandal Dome

2   **Hanwha Techwin PNM-12082RVD**

6MP X 2 AI, IR outdoor Dome

3   **Hanwha Techwin PNM-7002VD**

2MP X 2 Indoor/Outdoor Dome

3   **Hanwha Techwin PNM-9002VQ**

4x 2MP / 5MP Multi-sensor Multi-directional camera

3   **Hanwha Techwin PNM-C32083RVQ**

32MP 4K x 4, AI, IR Multi-directional outdoor camera

2   **Hanwha Techwin QNV-C9011R**

4K AI IR Mini Vandal Dome Camera with Fixed Lens

1   **Hanwha Techwin QNV-C9083R**

4K AI IR Vandal Dome Camera with Varifocal lens

1   **Hanwha Techwin SBP-140WMW**

Wall Mount for QNV-C8083R/9083R (Camera), Body-Aluminum, Cover-
Polycarbonate (PC) Material

5   **Hanwha Techwin SBP-215HMW**

White Cap Adapter

3   **Hanwha Techwin SBP-276HMW**

Cap Adapter

8   **Hanwha Techwin SBP-300KMW1**

Corner Mount Adapter Accessory, use with SBP-300WMW1, White

5   **Hanwha Techwin SBP-300WMW1**

White Wall mount

3   **Hanwha Techwin SBP-390WMW2**

Wall Mount

12   **Hanwha Techwin SLA-2M2400Q**

6   **Hanwha Techwin SLA-2M2402D**

6MP X 2 AI, IR outdoor Dome

1   **Misc. Hanging Materials**

22   **Salient Systems SCSC5**

1 Year Salient Cloud Services Cloud Connect (REQUIRES an SMA)

1   **Salient Systems SMAE5**

Five year software maintenance agreement for CompleteView ENT - per camera license

22   **Salient Systems SMAP1**

1 Year Salient Software Maintenance Agreement (Optional agreement to be eligible for manufacture software updates)

22   **Salient Systems SPPI**

Salient CompleteView Pro Perpetual Software License

5   **Windy City Wire CAT6P-BLU**

23 AWG 4 Pair Bare Copper, Non-Shielded Plenum Rated Category 6 [Blue]

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13   **Hanwha Techwin ANV-L7082R**

4MP IR Indoor/Outdoor Vandal Dome

3   **Hanwha Techwin PNM-12082RVD**

6MP X 2 AI, IR outdoor Dome

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2MP x 2 Indoor/Outdoor Dome

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General Scope of Work

Project Total:	**$140,155.00**

_____   _____

Client: **Date**

_____   _____

Contractor: **S.A. Morman**   **Date**